

Curriculum Vitae

Personal Details

Name: **Andreas Landmann** (married, three children)
Nationality: German
Research interests: Development Economics, Impact Evaluation, Experimental Economics, Insurance, Health

Employment

| | |
|-------------|--|
| from 04/20 | Full Professor (W3), University of Erlangen-Nürnberg Chair of Development Economics |
| 2018 – 2020 | Assistant Professor, University of Göttingen Chair of Development Economics |
| 2016 – 2018 | DFG Research Fellow, Paris School of Economics PSE & J-PAL Europe |
| 2013 – 2016 | Postdoctoral Researcher, University of Mannheim Chair of Econometrics (Prof. Markus Frölich) Collaborative Research Center “Political Economy of Reforms” (SFB 884) |
| 2008 – 2013 | Researcher, University of Mannheim Center for Doctoral Studies in Economics, Chair of Econometrics |

Education

| | |
|-------------|--|
| 2008 – 2013 | PhD in Economics (summa cum laude), University of Mannheim Title: “Essays on Formal Insurance and Informal Solidarity in Developing Countries” Advisors: Prof. Dr. Markus Frölich, Prof. Dr. Dirk Engelmann |
| 2007 | Diplom (Master equivalent) in Economics, University of Mannheim Specialization: Development Economics, Applied Econometrics |
| 2005 – 2006 | Visiting Student (Economics), University of Toronto (Canada) |
| 2001 – 2005 | Study of Economics University of Mannheim (Germany) |

Research Visits

| | |
|---------------------|--|
| 2018 (Apr) | Visiting Researcher, Georgia State University (USA) Center for the Economic Analysis of Risk |
| 2013 (Jan – Mar) | Visiting Researcher, University of Innsbruck (Austria) Department of Economics |

Peer Reviewed Articles

Fischer, Frölich, Landmann (2023): ***Adverse Selection in Low-Income Health Insurance Markets: Evidence from a Randomized Control Trial in Pakistan***, American Economic Journal: Applied Economics, 15(3): 313-340.

Biener, Landmann (2023): ***Recovery Mode: Non-Cognitive Skills after the Storm***, World Development, 164.

- Helmsmüller, Landmann (2022): **Does free health insurance change health care consumption of the poor? Short-term evidence from Pakistan**, *The Geneva Risk and Insurance Review*, 47: 238–275.
- Bernard, Dänzer, Frölich, Landmann, Viceisza, Wouterse (2021): **Building trust in rural producer organizations: results from a randomized controlled trial**, *Agricultural and Resource Economics Review*, 50: 465–484.
- Biener, Landmann, Santana (2019): **Contract Nonperformance Risk and Uncertainty in Insurance Markets**, *Journal of Public Economics*, 175: 65-83.
- Vollan, Pröpfer, Landmann, Balafoutas (2019): **Self-governance and punishment: An experimental study among Namibian forest users**, *Economic Development and Cultural Change*, 67(4): 935-967.
- Landmann, Seitz, Steiner (2018): **Patrilocal residence and female labor supply: Evidence from Kyrgyzstan**, *Demography*, 55: 2181–2203.
- Biener, Eling, Landmann, Pradhan (2018): **Can Group Incentives Alleviate Moral Hazard? The Role of Pro-Social Preferences**, *European Economic Review*, 101: 230-249.
- Frölich, Landmann (2018): **Effects of Insurance on Child Labor: Ex-ante and ex-post behavioral changes**, *Journal of Development Studies*, 54(6): 1002-1018.
- Vollan, Landmann, Zhou, Hu, Herrmann-Pillath (2017): **Cooperation and Authoritarian Values: An Experimental Study in China**, *European Economic Review*, 93: 90-105.
- Landmann, Frölich (2015): **Can Microinsurance Help Prevent Child Labour? An Impact Evaluation from Pakistan**, *Journal of Health Economics*, 39: 51-59.
- Ahrens, Landmann, Woywode (2015): **Gender Preferences in CEO Successions in Family Firms: Family Characteristics and Human Capital of the Successor**, *Journal of Family Business Strategy*, 6(2): 86-103.
- Neugebauer, Helbig, Landmann (2011): **Unmasking the Myth of the Same-sex Teacher Advantage**. *European Sociological Review*, 27(5): 669-689.

Book Chapters

- Frölich, Landmann, Olapade, Poppe (2014): **Non-experimental methodologies for quantitative analysis**. In Radermacher & Roth (Eds.), *A Practical Guide for Impact Assessment in Microinsurance* (pp. 111–129). Microinsurance Network.

Submitted Papers

Pro-sociality of democratic leaders: Evidence from village elections in the Philippines (with Vollan)

Revise & resubmit at *European Economic Review*

A storm between two waves: Recovery processes, social dynamics, and heterogeneous effects of typhoon Haiyan on social preferences (with Steimanis, Burger, Hayo, and Vollan)

MAKS Discussion Paper 19-2023. Available online at: https://www.uni-marburg.de/en/fb02/research-groups/economics/macroeconomics/research/magks-joint-discussion-papers-in-economics/papers/2023/19-2023_steimanis.pdf

The Effect of Personalized Health Information on Preventive Behavior amongst Risk Groups: a Randomized Experiment in Pakistan during the COVID-19 Pandemic (with Khan, Khan, Noon, Rogge & Vollmer)

CRC Discussion Paper 289. Available online at: http://www2.vwl.wiso.uni-goettingen.de/courant-papers/CRC-PEG_DP_289.pdf

Un/met: A mixed-methods study on primary healthcare needs of the poorest population in Khyber Pakhtunkhwa province, Pakistan (with Shaukat, Imping, Rogge, Khalid, Ullah, Ahmad, Kibria, Khan, and De Allegri)

Other Working Papers

Financial and Medical Uncertainty in Health Care Seeking (with Imping & Rogge)

Education and Inequities in Social Health Protection Programs: Evidence from Pakistan
(with Stepanikova)

Social mobilization and empowering marginalized communities: An experimental study from Pakistan (with Karim, Saadi & Wadho)

Work in Progress (preliminary)

Gender Aspects in Low-Income Health Insurance: Evidence from Pakistan

COVID-19 Policy Compliance and Preventive Practices among Aging Adults (with Noon, Rogge & Vollmer)

Older Working Papers

Crowding-out or Crowding-in? Heterogeneous Effects of Insurance on Solidarity (with Frölich, Henning & Vollan). IZA Discussion Paper, 13688. Available online at: <http://ftp.iza.org/dp13688.pdf>

Network Strength, Collective Action and Solidarity. Evidence from the Philippines (with Vollan)

Social Identity and Solidarity in Ethnically Diverse Societies: Experimental Evidence from Vietnam (with Roggemann & Hadnes)

Reports

Imping, Landmann, Ahmad, Berberich, Rehman, Petitfour, Rogge, Shaukat, De Allegri, Ullah, Helmsmüller, Srivastava, Kibria, Khan (2022): ***Implementation Research on OPD services in the Social Health Protection Initiative, Khyber Pakhtunkhwa (KP) province and the Gilgit Baltistan (GB) area – Needs Assessment***. FAU Erlangen-Nürnberg, Heidelberg Institute of Global Health, and Khyber Medical University.

Frölich, Landmann, Helmsmüller, Hofmann (2018): ***Impact Evaluation of the Support to Social Health Protection Programme in Pakistan (Final Report for German Development Bank)***. University of Mannheim.

Frölich, Landmann, Helmsmüller, Hofmann (2017): ***Baseline for an impact evaluation of the Support to Social Health Protection Programme on households and health care providers (Final Report for German Development Bank)***. University of Mannheim.

Landmann, Helmsmüller, Fischer (2015): ***Baseline for an impact evaluation of the Support to Social Health Protection Programme on households and health care providers (Inception Report for German Development Bank)***. University of Mannheim.

Branisa, Frölich, Kemper, Landmann, Olapade, Poppe, Unte, Gravesteijn, Breda, Churchill, Deboos, Hamed, Midkiff, Pilgrim, Richter, Van Doorn (2015): ***Enhancing the impact of microfinance: evidence from an action research programme***. Social Finance Programme (ILO) and University of Mannheim.

Frölich, Landmann, Midkiff, Breda (2012): ***Micro-insurance and Child Labour: An impact evaluation of National Rural Support Programme's micro-insurance innovation***. Social Finance Programme (ILO) and University of Mannheim.

Frölich, Landmann, Midkiff, Van Doorn (2012): ***School Fee Loans, Awareness and Child Labour: An impact evaluation of LAPO Microfinance Bank Limited's School Support Initiative***. Social Finance Programme (ILO) and University of Mannheim.

Frölich, Landmann, Midkiff, Poppe, Unte, Van Doorn (2012): **Améliorer les conditions de travail et la productivité en milieu agricole pour réduire le travail des enfants: Etude d'impact**. Social Finance Programme (ILO) and University of Mannheim.

Frölich, Vollan, Olapade, Landmann (2010): **Complementary Demand Study for MIPSS Philippines**. Report, 17.3.2010.

Selected Research Leadership Experience

Rigorous Evaluation of OPD health insurance (Pakistan, 2023 – 2025)

Role: Principal Investigator

Co-leading research consortium with Hochschule Bonn-Rhein-Sieg and Khyber Medical University, funded by Federal Ministry for Economic Cooperation & Development (BMZ)

Evaluation of KfW Health Financing Phase II (Pakistan, 2021 – 2025)

Role: Principal Investigator

Leading research consortium with Khyber Medical University and Heidelberg University, funded by German Development Bank (KfW)

German-Pakistani Research Cooperation (2021 – 2022)

Role: Principal Investigator

Leading research collaboration with Khyber Medical University funded by DAAD

Covid-19 Information, Knowledge, and Preventive Behavior (Pakistan, 2020 – 2021)

Role: Principal Investigator

Leading research team working on RCT (sample: ~3000 respondents) & analysis

Awareness and Utilization of Insurance Benefits (Pakistan, 2019 – 2020)

Role: Principal Investigator

Leading research team working on RCT (sample: ~3000 households) & analysis

Pakistan (2015 – 2021): SUCCESS Community Mobilization and Poverty Dynamics

Role: Technical Advisor

Scientific Lead on sampling, design of RCT (sample: ~2300 households) and analysis

Field Experience

Pakistan: Twelve visits since 2013 for workshops on impact evaluation, field visits and implementation of surveys + RCTs (involved in two RCT and two large-scale surveys)

Philippines: Four visits between 2010 and 2013 for long term research stays, implementation of data collections and presentation of study results (involved in one survey and four behavioural experiments)

Chile: Internship with the UN Economic Commission for Latin America and the Caribbean between July and November 2006

Vietnam: Internship with the Friedrich-Ebert Foundation between March and April 2005

Grants & Awards

Jan 2024 – Dec 2025

German Development Bank (KfW) (700'000 EUR)

Research cooperation on financing outpatient care in Pakistan

Mar 2023 – Sep 2025

Ministry for Econ. Cooperation & Development (BMZ) (213'500 EUR)

Impact evaluation of OPD health insurance in Northern Pakistan

Aug 2021 – Aug 2023

German Development Bank (KfW) (650'000 EUR)

Research cooperation on financing outpatient care in Pakistan

Jan 2021 – Dec 2022

German Academic Exchange Service (DAAD) (80'000 EUR)

German-Pakistani Research Cooperation

Sep 2016 – Aug 2018

German Research Foundation (DFG)

Research fellowship at the Paris School of Economics / J-PAL Europe

| | |
|---------------------|---|
| June 2016 | AXA Research Fund (130'000 EUR) Post-doctoral fellowship for two years → DECLINED |
| June 2015 | Woven Publish Prize Publication prize for excellent gender-relevant research |
| June 2014 | Prize for Excellence in Applied Development Research Dissertation prize awarded by the German Economic Association Development Research Group and German Development Bank (KfW) |
| Nov 2012 – Apr 2015 | Swiss Science Foundation (SNF) (48'286 CHF) Funds for cooperation as co-investigator with the project “Experimental Studies in Microinsurance Markets” (University of St. Gallen) |
| June 2012 | Bojanovsky Foundation Grant for 2012 field research in the Philippines |
| Jan 2008 – Jul 2010 | German Research Foundation (DFG) Scholarship for PhD program |
| Jul 2006 – Sep 2006 | German Academic Exchange Service (DAAD) ‘Internships in International Organizations’ scholarship program |
| Sep 2005 – Mai 2006 | German Academic Exchange Service (DAAD) ‘DAAD North America Program’ scholarship for one academic year at the University of Toronto |

Presentations

- 2023 FAU Research Day (27.07., Erlangen, Germany), Stanford-PKU Webinar on Asian Health Policy (21.04., Stanford, USA)
- 2022 Needs Assessment Dissemination Workshop (01.06., Peshawar, Pakistan)
- 2021 Stakeholder Workshop (20.11., Bhurban, Pakistan), Research Seminar of the Lille Economics and Management Lab (23.02., Lille, France)
- 2020 KfW Development Forum (27.01., Frankfurt, Germany); other talks cancelled
- 2019 AEL Conference (28.06., Berlin, Germany); MACIE Research Seminar (18.04., Marburg, Germany); Swiss Re Tour de Raison (11.04. Vienna, Austria); Global Health Economics Seminar (17.01., Heidelberg, Germany)
- 2018 AEL Conference (28.06., Zürich, Switzerland); Research Seminar in Economics (13.06., Passau, Germany)
- 2017 EUDN Scientific Conference (12.12., Göttingen, Germany); CREST Microeconometrics Seminar (17.10., Paris, France); ESEM Congress (23.08., Lisbon, Portugal); AEL Conference (02.06., Göttingen, Germany); Risk Theory Society Seminar (05.05., Madison, Wisconsin); Lahore/Oxford Microfinance Conference (13.04., Lahore, Pakistan); HeiKaMaX Workshop (31.03., Karlsruhe, Germany)
- 2016 SFB884 Conference (09.12., Mannheim, Germany); 12th International Microinsurance Conference (17.11., Colombo, Sri Lanka); PSE Development Seminar (28.09., Paris, France), MACIE Research Seminar (02.06., Marburg, Germany)
- 2015 11th International Microinsurance Conference (04.11., Casablanca, Morocco); NRSP Monitoring Workshop (19.09., Gilgit, Pakistan); VfS Annual Conference (08.09., Münster, Germany); Risk & Microeconomics Seminar (09.07., Munich, Germany); AEL Conference (12.06., Kiel, Germany); HeiKaMaX Workshop (24.04., Karlsruhe, Germany)
- 2014 DNeB Seminar (23.10., Berlin, Germany); Courant Centre Conference (04.07., Göttingen, Germany); Empirical Economics Seminar (08.01., Innsbruck, Austria)
- 2013 Young Lives Conference (09.07., Oxford, Great Britain); 3rd European Research Conference on Microfinance (10.06., Kristiansand, Norway)
- 2012 Microinsurance Workshop (07.12., Mannheim, Germany); 8th International Microinsurance Conference (08.11., Dar Es Salaam, Tanzania); Microinsurance Research Conference (12.04., Twente, Holland); EEA Congress (28.08., Malaga, Spain)

- 2011 University of Göttingen (08.12., Göttingen, Germany); 7th International Microinsurance Conference (09.11., Rio de Janeiro, Brazil); IASC European Meeting (16.09., Plovdiv, Bulgaria); Contemporary Microfinance (07.09., Cairo, Egypt); EEA Congress (25.08., Oslo, Norway); 10th EUDN PhD Workshop, Tinbergen Institute (08.07., Amsterdam, Holland); DIAL Development Conference (30.06., Paris, France); AEL Conference (25.06., Berlin, Germany); 2nd European Research Conference on Microfinance (16.06., Groningen); 8th Midwest International Economic Development Conference, (16.04., Madison, USA); International Meeting on Experimental and Behavioral Economics (09.04., Barcelona, Spain)
- 2010 Doctoral Research Seminar in Growth and Development (30.09., Berlin, Germany)

Teaching

- Statistics for Economists, Lecture (B.A.):** 2021, 2022, 2023 (all spring)
- Microeconomics, Lecture (B.A.):** spring 2020, 2020 - 2022 (each winter)
- Research Methods I, Lecture + Exercise (M.A.):** 2019 - 2022 (each winter)
- Research Methods II, Lecture + Exercise (M.A.):** 2020 - 2023 (each spring)
- Social Health Protection in South & East Asia, Seminar (M.A.):** 2020 - 2023 (each spring)
- Risk and Insurance, Lecture + Tutorial (M.A.):** winter 2020/21, winter 2021/22
- Risk and Insurance, Lecture + Tutorial (B.A.):** spring 2019
- Rigorous Impact Evaluation, 4 day Compact Course (PhD):** spring 2019
- Field Experiments in Development Economics, Lecture + Tutorial (M.A.):** spring 2019
- Empirical Development Economics, Seminar (M.A.):** fall 2018
- Development Economics, Seminar (B.A.):** spring 2016, spring+fall 2015, fall 2014, fall 2013
- Development Economics, Lecture (M.A.):** fall 2015, spring 2013
- Advanced Econometrics, Exercise Session (M.A. / PhD):** 2012, 2011, 2010, 2009 (all fall)
- Macroeconomics III, Exercise Session (Diploma):** spring 2008

Workshops

- Power Calculation Training (1/2 day in Mannheim):** October 2017, July+November 2018
- INSEAD-JPAL Training on RCTs (2 days in Paris, France):** September 2017
- Impact Evaluation, Workshop (3 days in Islamabad, Pakistan):** December 2013

Supervision of PhD Students

- Anna Reuter (advisor), University of Göttingen, 2018-2022
- Alina Imping (supervisor), University of Erlangen-Nürnberg, 2020-
- Vendula Stepanikova (supervisor), University of Erlangen-Nürnberg, 2020-
- Arsalan Khan (supervisor), University of Erlangen-Nürnberg, 2020-
- Manzura Jumaniyazova (advisor), Technical University of Munich, 2020-

Referee

Journals: Demography, European Economic Review, Geneva Papers on Risk and Insurance, Health Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Risk and Insurance, Labour Economics, Review of Economic Studies, Social Science and Medicine, Science Advances, World Bank Economic Review

Funding agencies: 3ie: International Initiative for Impact Evaluation, Deutscher Akademischer Austauschdienst, Diligentia Foundation, Evangelisches Studienwerk, Grand Challenges Canada, Humboldt Foundation, Leibnitz Gemeinschaft

Conferences: Microinsurance Research Conference (2012, advisory committee), Spring Meeting of Young Economists (2012, 2017), Verein für Socialpolitik (Annual meeting 2020), DGGÖ annual conference (2021)

Other Professional Activities

International Technical Advisor for Rural Support Programmes Network (Pakistan), 2017-2021
Evaluation: Balochistan Rural Development & Community Empowerment Programme

External Technical Advisor for DEval, November 2016

Evaluation: Weltwärts-Freiwillige (Nord-Süd) und ihr Engagement in Deutschland

External Technical Advisor for DEval, 2016-2017

Evaluation: Impact, diffusion and scaling-up of a comprehensive land use planning approach in the Philippines

International Technical Advisor for Rural Support Programmes Network (Pakistan), 2015-2021

Evaluation: Sindh Union Council and Community Strengthening Support

Memberships and Affiliations

American Economic Association, European Economic Association, European Development Network (elected member), German Alliance for Global Health Research, German Economic Association (elected member of the Research Group on Development Economics), Risk Theory Society

Language Skills

German (native speaker), English (fluent), Spanish (good), French (good)

Erlangen; October 3, 2023